

REVIEW IN MINUTES, NOT HOURS

# THE CLAUSE NOBODY READ JUST RENEWED FOR A YEAR.

An assistant that reads the contract, pulls the dates and numbers, compares it to your own template, and flags what's off — before you sign. Save this.



NIKITA · FORMA

THE QUIET COST OF "WE'LL READ IT LATER"

**EVERY CONTRACT  
LEAKS A LITTLE. IT ADDS  
UP.**

**8.6%**

of a contract's value is lost on average over its life — to missed obligations, auto-renewals on bad terms, and price changes nobody tracked. Not fraud. Just clauses no one had time to read.

SOURCE: WORLDCC + DELOITTE, "ROI OF CONTRACTING EXCELLENCE" · 2023 (N=1,200+)

→ So why don't we just read every line? Time.

WHAT A FIRST-PASS READ CAN LOOK LIKE

# FASTER THAN A LAWYER — AND IT **MISSED LESS.**

# 94%

of the risky clauses caught by the AI — vs **85%** for experienced corporate lawyers, on the same 5 NDAs.

LAWGEEEX STUDY, 2018 · VENDOR-COMMISSIONED

# 26<sup>s</sup>

for the AI to read all five. The **20 lawyers averaged 92 minutes.**

SAME STUDY · CONTROLLED TEST ON NDAS

Honest read: that was one lab test on routine NDAs. Complex, high-stakes deals still need a human. But for the boilerplate that fills the day, a first pass in seconds changes everything.

A REAL VENDOR AGREEMENT, READ IN ONE PASS

# IT DOESN'T JUST READ IT. IT FLAGS IT.

Vendor\_Services\_Agreement.pdf

3 FLAGS VS YOUR TEMPLATE

1. TERM. Begins on the Effective Date and continues for twelve (12) months.

4.2 RENEWAL. Renews **automatically** for successive 12-month terms unless cancelled **90 days** before expiry.

△ Auto-renew · 90-day notice. Your template asks for 30 – diarise the cancel date.

6.1 PAYMENT. Invoices due within **fifteen (15) days**; a **2% monthly** late fee applies.

△ Net-15, not your standard Net-30. The late fee is 24% a year.

8. CONFIDENTIALITY. Each party protects the other's confidential information.

11.3 LIABILITY. Provider's total liability shall **not exceed one (1) month** of fees.

△ Liability capped at 1 month – well below your 12-month floor.

ILLUSTRATION OF THE FORMAT. IT READS YOUR TERMS, AGAINST YOUR PLAYBOOK.

WHAT LANDS ON YOUR DESK

# ONE PAGE — NOT FORTY.

● REVIEW SUMMARY

3 FLAGS · 2 MIN READ

CONTRACT

**Vendor services · 12-month term**

AUTO-RENEWS

● YES · 90-DAY NOTICE

PAYMENT TERMS

Net-15 · 2%/mo late fee

LIABILITY CAP

● 1 MONTH OF FEES

OFF YOUR TEMPLATE

3 clauses — renewal, payment, liability

NEXT STEP

✓ READY FOR YOUR LAWYER'S SIGN-OFF

→ Here's the simple path it runs, every time

## HOW IT ACTUALLY WORKS

# CONTRACT IN → FLAGGED SUMMARY OUT.

STEP 01

**You upload the contract**

A PDF, a scan, an email attachment — vendor agreement, lease, NDA, subcontract.

STEP 02

**It reads & extracts**

Dates, sums, notice periods, obligations — the facts pulled out of the legalese.

STEP 03

**It compares to your template**

Your standard terms and playbook — what "good" looks like for you, every clause checked against it.

STEP 04





**It flags & summarises**

A one-page summary of what's off — handed to your lawyer to decide. It prepares; a person signs.

ANYWHERE PAPERWORK PILES UP

## WHERE IT EARNS ITS KEEP.

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	<b>Law firms</b>	Routine NDA & vendor review — the first-pass read that fills associates' hours, done in seconds for the lawyer to check.
	<b>Procurement</b>	Supplier contracts — catch auto-renewal traps and missing SLAs before the renewal window quietly closes.
	<b>Construction</b>	Subcontracts & specs — compare submitted terms against the master spec, flag scope creep before it hits the site.
	<b>Accounting &amp; finance</b>	Leases & service agreements — pull term, payment schedule and termination data without reading every page.

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→ "So it replaces our lawyer?" — no. Here's the honest line.

THE HONEST PART – THIS ONE MATTERS

## WHAT IT WON'T DO.

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- NO** **It won't replace your lawyer.** It does the read-through; a qualified person makes the call and signs off. Always.

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- NO** **It won't give legal advice.** It flags what's off your template – it doesn't tell you what's "legal" or what to agree to.

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- NO** **It won't decide or sign.** Nothing is accepted, sent or signed without a human. It prepares the decision, it never makes it.

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- NO** **It won't guess.** If a clause is unusual or unclear, it says so and routes it to a person – it doesn't invent a reading.

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SEE IT READ YOUR REAL PAPERWORK

# SEND US ONE CONTRACT YOU'D NORMALLY REVIEW.

One agreement you handle often, plus your standard terms. In 48 hours we'll send back the flagged summary — your template, your rules. A lawyer still signs. No pitch.

→ [agencyforma.com](https://agencyforma.com)

→ [hello@agencyforma.com](mailto:hello@agencyforma.com)



NIKITA & ARTEM  
we'll build it ourselves — FORMA

➤ SAVE & SEND THIS TO WHOEVER REVIEWS YOUR CONTRACTS